BARNSTABLE COUNTY FY22 LICENSE PLATE GRANT PROGRAM APPLICATION

COVID-19 RECOVERY AND RESILIENCY PROJECTS

MAY 2021

The Cape Cod Commission (Commission), on behalf of Barnstable County and the Barnstable County Economic Development Council (BCEDC), is seeking proposals from local or regional governmental or nonprofit agencies for projects that support recovery efforts from the COVID-19 pandemic and resiliency to such impacts in the future.

Approximately $150,000 has been allocated for grants up to $25,000 in FY22. Funds will be provided on a reimbursement basis. Match funds are not required but are considered during application scoring. The full request for proposals, including evaluation criteria, is available at this link: https://capecodcommission.org/our-work/license-plate-grant/

Submission Requirements

All applications are to be submitted as a pdf by e-mail to bcedc@barnstablecounty.org. Applicants are required to fill out each section of the application (contact information, project information, scope of work, budget, and staffing plan) on the following pages and attach letters of support from project partners completing any work on the grant.

Applications are due no later than July 9, 2021. Selected applicants will be notified in August 2021.

CAPE COD COMMISSION

FY22 Barnstable County License Plate Grant Program Application

CONTACT INFORMATION

Organization Name: Duffy Health Center

Location: 94 Main St., Hyannis, MA 02601

Project Manager:

Name Heidi Romans Nelson

Title Chief Executive Officer

Email hnelson@duffyhealthcenter.org

Project Partners:

For each project partner, please provide a short description of their role in implementing the project. If you need more space, please attach an additional sheet.

Cape Cod Healthcare has been an essential partner in the development of a medical respite program with Duffy Health Center over the past three years. Prior to COVID, CCHC was seeking strategic partnerships for community benefits funding, and the medical respite program seemed to be a good fit due to the direct benefit hospital

PROJECT INFORMATION

Name of Project: Cape Cod Medical Respite Project Phase II: Business Plan Developmen

Brief Project Description (100 words):

Duffy Health Center requests funding for business plan development for a medical respite program on Cape Cod. A collaborative initiative with Cape Cod Healthcare and other health and housing partners, this three year initiative received local funding in 2019 to undertake Phase I: Needs Assessment and Coalition Building, convening (in person and virtually) stakeholders from over 15 agencies. Phase 2: Business Plan Development, will support a part-time consultant who will develop the business plan for the medical respite program, with input from key stakeholders. Completion of the

How does the project align with the 2019 Regional CEDS Goals and/or CEDS Action Plan:

CEDS Goals/Action Plan: The medical respite project fits with the CEDS goal of Regional Collaboration And Joint Commitment -- To provide a forum for local and regional organizations to identify and execute economic and environmental development policies and projects, and advance economic and environmental resiliency. Phase 1 of the medical respite project included a regional needs assessment and led to consensus on developing a medical respite program on Cape Cod. Duffy Health Center, a Health Resources and Services Administration (HRSA) Federally Qualified Community Health Center(FQHC) and Health Care for the Homeless program, in conjunction with Cape Cod Healthcare, is committed to developing this new component that will become part of the Cape infrastructure. A

How does this project help diversify the regional economy, advance economic resiliency, and achieve long-term economic sustainability in the region?

The medical respite program, once implemented, will increase the healthcare and human service workforce on the Cape, reduce the economic burden of the healthcare and public service systems, and will mitigate the unpredictability and cost of these resources when responding to health and safety crises.

What specific pandemic-induced economic development needs/priorities will this project address?

Medical Respite would relieve economic and resource stress points during a pandemic: Hospital resources. With unhoused persons safely discharged to medical respite, more beds will be available and there will be more medical and administrative resources available at Cape Cod and Falmouth Emergency Centers and inpatient units during a pandemic.
Risk and spread of infection. A Medical Respite program will reduce the number of unsheltered homeless individuals living in unsafe and unsanitary encampments and other locations not meant for human habitation. The Centers for Disease Control COVID-19

What is the anticipated impact of this project on these economic development needs/priorities? How will this project support Cape Cod's response and resilience to the economic effects of COVID-19?

This project would reduce costs to the hospital system in Barnstable County through a reduction in ER visits and preventable hospital admissions and would open up access for other patients. Typically, homeless patients' length of hospital stay is two days longer than for housed patients. Studies have shown savings through medical respite. This includes a reduction in the cost of hospitalizations through the length of stay by two days as well as reducing subsequent emergency department visits by 45%; subsequent inpatient admissions by 35%, and offsetting $1.81 in hospital costs for each dollar invested in MR. Medical respite also relieves the burden on public services -- police, fire,

Are there any anticipated challenges to implementing the project within 12 months of the award date? If the grant is awarded in August 2021, would the project be ready to be implemented?

This project is designed to be accomplished within a year. We have a strong foundation of resources, initial data, and community investment as a result of the Needs Assessment phase from 2019-2020. With some initial funding, we have signed a contract with Bailit consulting group to begin its work. CEO Heidi Nelson has confirmed that members of our Phase 2 Medical Respite Business Advisory Council will convene the July 26th to begin the Business Development Phase. We are confident that with community support and with access to local and national resources, we will meet our ultimate goal of

SCOPE OF WORK & PROJECT TIMELINE

Please fill in the task name, a brief description, and the deliverable/final product. If you have more than 5 tasks, please attach an additional sheet, not to exceed one page.

Task 1: Develop Draft Business Plan for Medical Respite Program

Description: We are currently working with Bailit Health to develop a detailed work plan to support the creation of a business plan. While this work is just getting underway, we anticipate that this work plan will include tasks related to finalizing the business model for a Medical Respite Program, including finalizing clinical approach, operational needs, finanical models, and how to measure quality/outcomes. These tasks will result in a concrete model for the Medical Respite Program and how to successfully implement it, and provide

Deliverable: Draft Medical Respite Business Plan

Estimated Completion Date: November 15, 2021

Task 2: Final Business Plan for Medical Respite Program

Description: Based on the draft Business Plan, we will work with Bailit Health to review the draft business plan and make modifications based on feedback from our internal and external stakeholders, including conversations with potential payers for the medical respite program.

Deliverable: Final Medical Respite Program Business Plan

Estimated Completion Date: February 14, 2022

Task 3:

Description:

Deliverable:

Estimated Completion Date:

Task 4:

Description:

Deliverable:

Estimated Completion Date:

Task 5:

Description:

Deliverable:

Estimated Completion Date:

STAFFING PLAN

For each individual participating in this project, please share their name, title, associated hourly rate, and number of hours. If you need additional space, please attach an additional sheet, not to exceed one page.

Staff Name and Title	Hourly Rate	Number of Hours	Total Project Cost	Amount Requested	Match Amount
Example: Jane Doe	*$25.00*	*15*	*$375.00*	*$281.25*	*$93.75*
Emily Hildebrandt	$ 28.98	52.00	$ 1,506.96	$ 0.00	1,506.96
Stephanie Reis	$ 28.07	52.00	$ 1,459.64	$ 0.00	1,459.64
Margie Burke	$ 53.92	39.00	$ 2,102.88	$ 0.00	2,102.88
Jeff Dykens	$ 66.52	26.00	$ 1,729.52	$ 0.00	1,729.52
Jane de Groot	$ 53.03	39.00	$ 2,068.17	$ 0.00	2,068.17
Volunteers for Medical Respite Business Advisory Council, Phase 2: Business Development Planning	$ 28.54	54.00	$ 1,541.16	$ 0.00	1,132.83
Volunteers, Phase 2 Business Advisory Council: Jennifer Cummings, Assoc. Dir. Development & Community Benefits, CCHC; Kathryn Harris, Ex. Dir.			$ 0.00		
			$ 0.00		
Total Personnel		262.00	$ 10,408.33	$ 0.00	$ 10,000.00
Fringe (enter fringe rate as percent):	%				
TOTAL:			10,408.33	0.00	$ 10,000.00

Please list the tasks that each staff member/volunteer will participate in on the following page.

Staff Name and Title	Tasks/Responsibilities
Emily Hildebrant, Chronic Care Coordinator	Development and analysis of surveys of patient characteristics in inpatient settings; experience in long-term care.
Stephanie Reis, Assistant Data Analyst	Data collection and reporting
Margie Burke, MSN, Director of Clinical Operations	Operations manager for primary care services
Jeff Dykens, CFO	Budget development and financial analysis; fiscal compliance
Jane de Groot, MPA, Sr. Director of Program Resources	new program development, grantwriting
Volunteers: Business Advisory Council: Jennifer Cummings, Assoc. Dir. Development & Community Benefits, CCHC; Kathryn Harris, Ex. Dir. of Clinical Resources, CCHC; Hadley Luddy, Ex. Dir., Homeless Prevention Council; Happiness	Assist Duffy CEO, Bailit consultant, and Duffy team in defining the size and model of the program, help guide data collection efforts and the next phase of program development for a medical respite program on Cape Cod.

BUDGET

Please fill in all budget categories relevant for your proposed project, including a brief description of the funds requested. The total amount requested should equal the total amount noted in the scope of work (see last section). All project expenses are provided on a reimbursement basis.

Category	Amount Requested	Match Amount (optional)	Total Project Cost	Budget Narrative
Personnel/Labor *(from Staffing Plan)*	$ 0.00		$ 0.00	
Fringe Benefits *(from Staffing Plan)*			$ 0.00	
Travel			$ 0.00	
Equipment			$ 0.00	
Supplies			$ 0.00	
Contractual/Consulting	$ 25,000.00		$ 25,000.00	Beth Waldman, JD, MPH, Senior Consultant, Bailit Health, will review existing research and the detailed work plan completed in Phase I; will provide ongoing project management and support in completion of tasks
Other			$ 0.00	
Total Direct Cost	$ 25,000.00	$ 0.00	$ 25,000.00	
Indirect Costs*			$ 0.00	
Total	$ 25,000.00	$ 0.00	$ 25,000.00	

**Maximum of 10% of project direct cost unless the project applicant has a Negotiated Indirect Cost Rate Agreement.*