

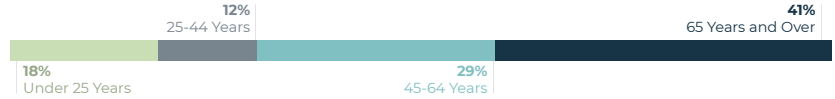
Housing Profile: Eastham

Key Demographic and Economic Information

POPULATION	HOUSEHOLDS	HOUSEHOLD SIZE	HOUSING UNITS	MEDIAN HOME SALES PRICE (2024)	MEDIAN HOUSEHOLD INCOME (2024)	RESIDENTIAL PROPERTY TAX RATE
5,811	3,041	1.91	6,546	\$795,000	\$72,992	\$7.71 (FY25)

The Town of Eastham has an estimated year-round population of just over 5,800 residents. It is bordered by Wellfleet on the north, Orleans on the south, Cape Cod Bay on the west, and the Atlantic Ocean on the east. Just over 50% of homes in the town are seasonal, which is higher than the region as a whole (33%).

Eastham by Age



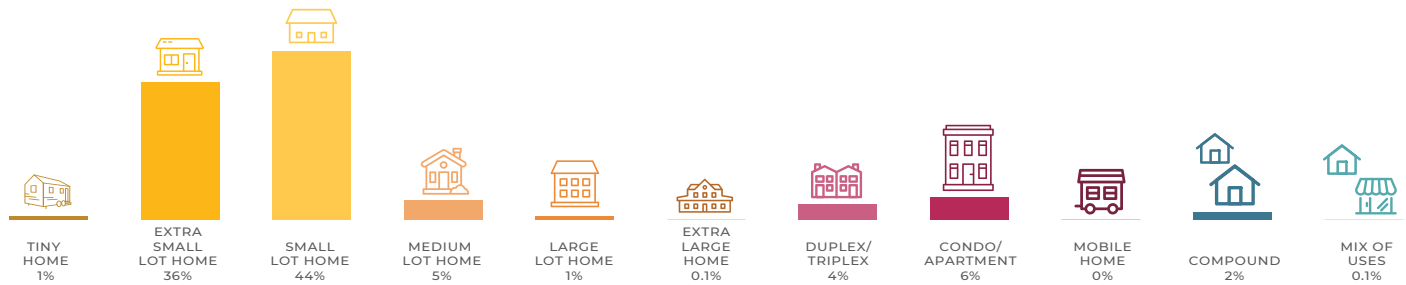
Eastham by Race



(American Community Survey (ACS) 2024 5-year Estimates; Cape Cod and Islands Association of Realtors; Massachusetts Department of Revenue; Totals may not equal 100% due to rounding)

Current Housing Stock

The Cape Cod Commission conducted a housing typology study using local assessors' data and state class property codes. The graph below shows the distribution of various types of residences using this data, which differs slightly from American Community Survey counts. In Eastham, 88% of residential properties are single-family homes; about 10% are multifamily properties. Another 2% are other types of properties. Other properties may be a single home or may be multifamily homes such as compounds, which may include multiple houses on one parcel occupied by different households or a single-family home with a guest house. Mix of uses are properties that have at least one residence on them but also have some sort of other use such as agricultural or commercial. For more information on the housing typology and categories visit: www.cccom.link/ht



SINGLE-FAMILY HOUSING TYPES
88% of residential properties

MULTIFAMILY HOUSING TYPES
10% of residential properties

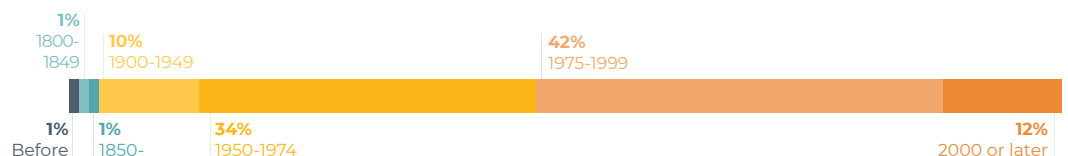
OTHER TYPES
2% of properties

(Totals may not equal 100% due to rounding)

Housing Stock by Year Built

Like the region, the vast majority of housing units in the town were built between 1950 and 1999. About 12% have been built since 2000.

(Assessors' data and CCC housing typology analysis)



(Totals may not equal 100% due to rounding)

Owners and Renters

There are approximately 3,000 year-round occupied housing units in Eastham; of these, 88% are owner-occupied and 12% are renter-occupied. (ACS 2024 5-year Estimates)



Seasonality

Over 50% of Eastham's housing units are used for seasonal, recreational, or occasional use.

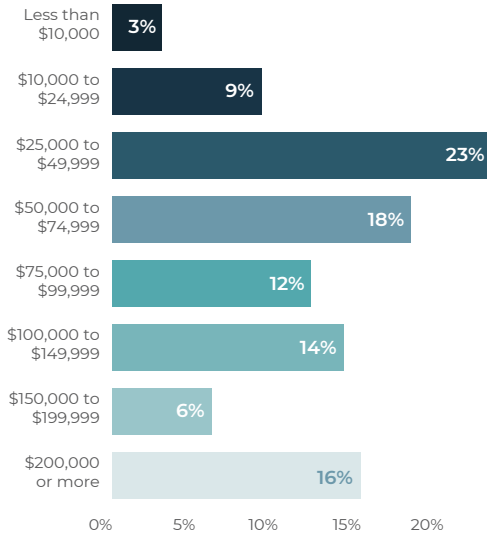
(ACS 2024 5-year Estimates; Totals may not equal 100% due to rounding)



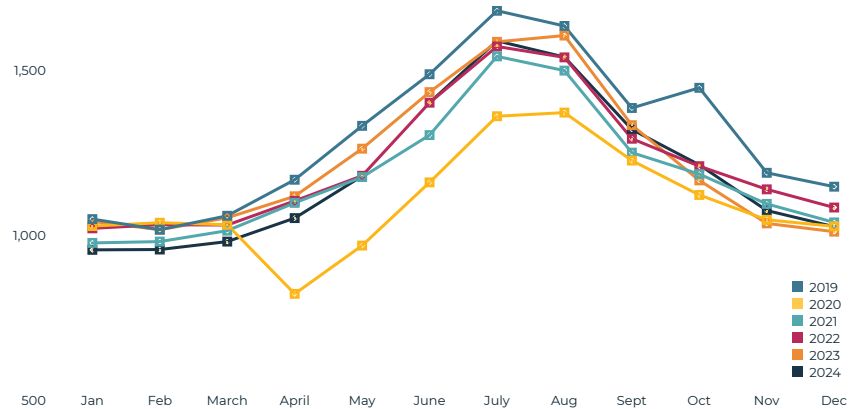
Wages, Employment, and Housing Affordability

Households per Income Bracket

(ACS 2024 5-year Estimates; Totals may not equal 100% due to rounding)

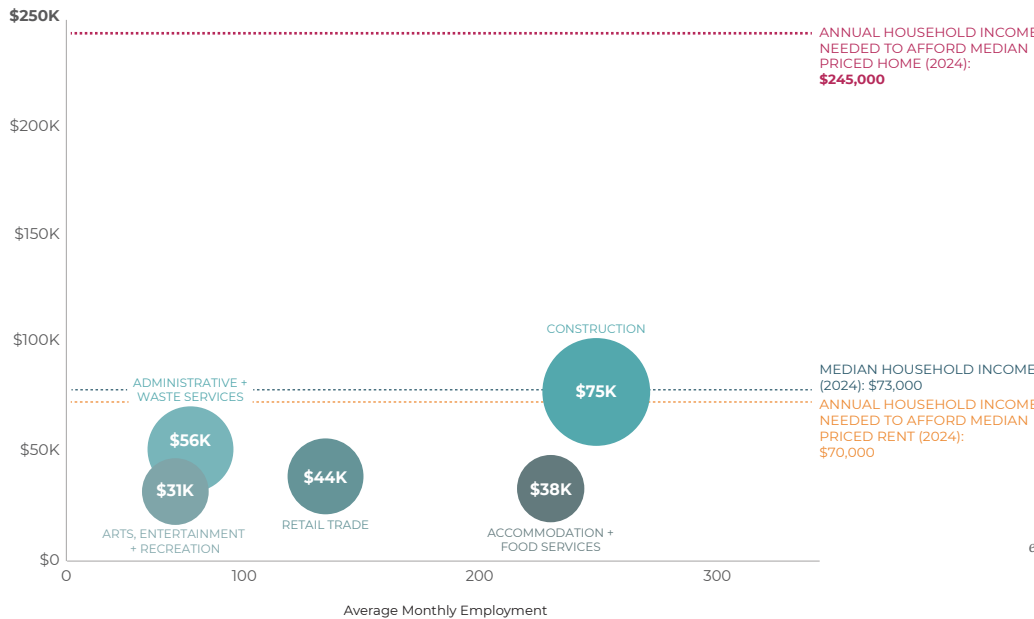


Employment by Month



Like much of the region, employment in Eastham can be highly seasonal. In 2019, employment peaked in July at 67% more than the low in February. Due to the pandemic, 2020 patterns were significantly different, but in 2021 started to return to pre-pandemic levels and trends which continued through 2022, 2023, and 2024. (MA Labor Market Information, ES-202 data)

Housing Affordability



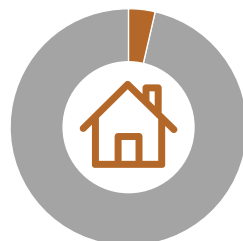
In 2024 the median price for a home was \$795,000, a 6% increase from 2023. In 2025 it was up to \$800,000. Average wages in the town's largest industries by employment fall well below what is needed to affordably purchase a home at median sales prices (affordably purchase means a household spends up to 30% of income on housing costs). While the median gross rent, according to the American Community Survey, is more affordable, availability of year-round rental housing is very limited.

(Annual income refers to a household's income from all sources, while annual wage refers to an individual's earnings from employment. Data: Cape Cod and Islands Association of Realtors; 2024 ACS 5-Yr Estimates; MA Department of Economic Research, ES-202 data)

Affordable Housing Units

The Massachusetts Subsidized Housing Inventory is used to measure a community's stock of low- or moderate-income housing for the purposes of M.G.L. Chapter 40B, the Comprehensive Permit Law, which encourages communities to have 10% of their housing stock be affordable for low- to moderate-income households. While housing developed under Chapter 40B is eligible for inclusion on the inventory, other types of housing also qualify to count toward a community's affordable housing stock.

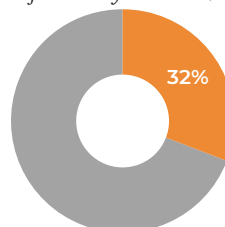
SUBSIDIZED HOUSING INVENTORY UNITS



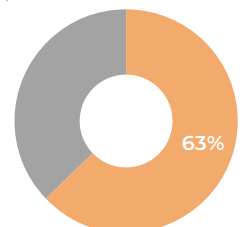
3.7% of housing units
(Number is from EOHLC as of September 30, 2025 and subject to change)

Housing Cost Burdened

A household is considered cost burdened when housing costs exceed 30% of monthly income. (ACS 2024 5-year Estimates)



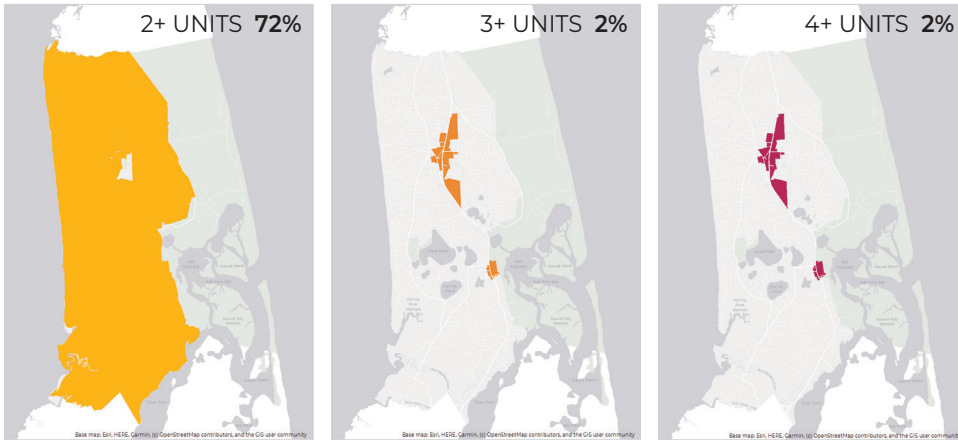

... of owner households in Eastham spend 30% or more of income on housing costs



... of renter households in Eastham spend 30% or more of income on housing costs


Zoning

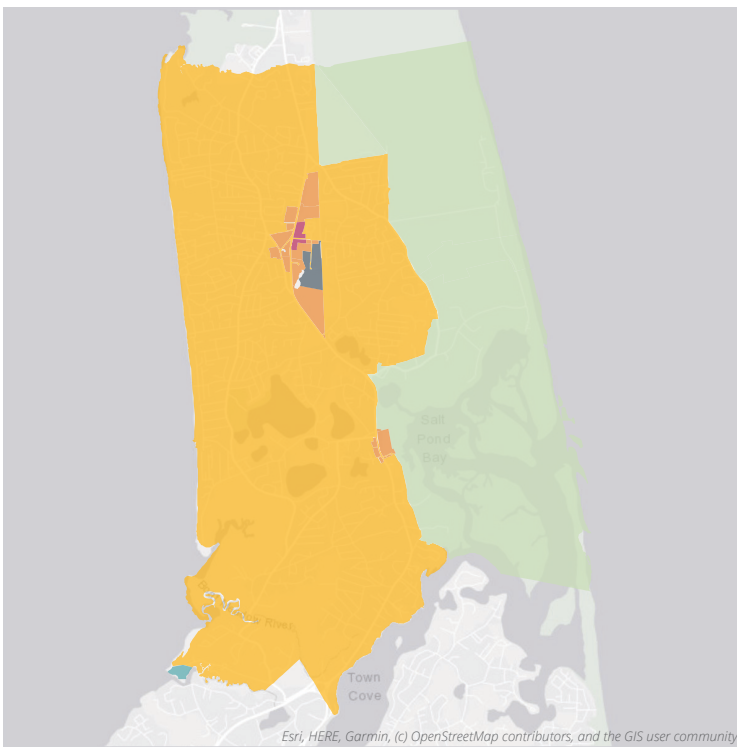
The amount of land zoned to allow multifamily housing developments varies by town, but generally follows a similar pattern as the region: most Cape towns prohibit or require special permit authorization for multifamily housing development and limit it to a small portion of town, while allowing for detached, single-family homes by-right throughout the community. The following maps are the result of a town-by-town analysis of land zoned to allow multifamily housing developments by-right (not including accessory dwelling units). Eastham allows duplexes or two-units by-right in much of its upland zoned area and three or more units by-right in a couple of concentrated areas of town.

Inclusionary Zoning Policy

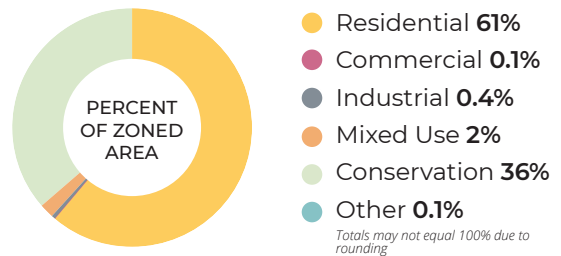
Inclusionary zoning requires developers to designate a percentage of the units in certain projects as available to lower and moderate income households.

 **ADOPTED**



Zoning Districts

As with most Cape towns, the majority of the town is zoned for residential uses, as can be seen in the map and the graph. These zoning categories are broad and do not capture the many nuances of the specific zoning regulations for each district, nor do they include overlay districts, but help to provide a summary of the distribution of land available for certain types of uses throughout town.



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The Town Housing Profiles have been created as a data resource by the Cape Cod Commission. Explore more data related to housing, demographics, and the economy at datacapecod.org.

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