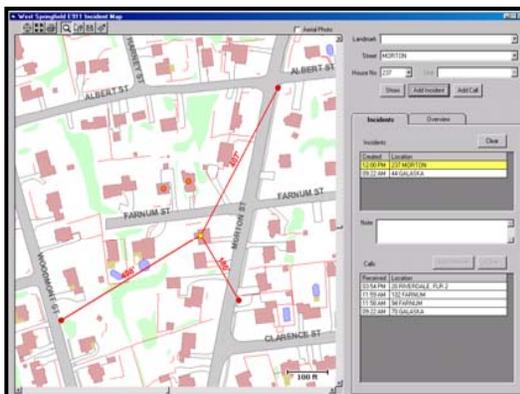
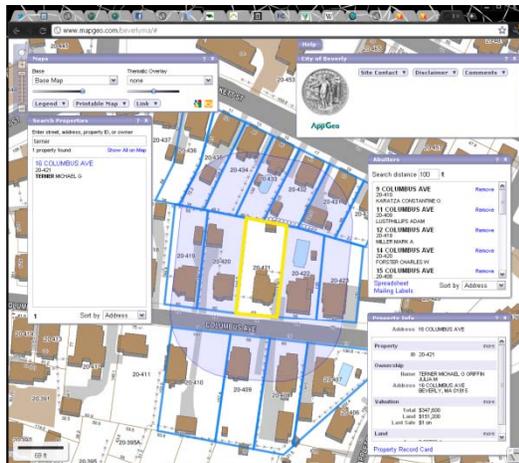
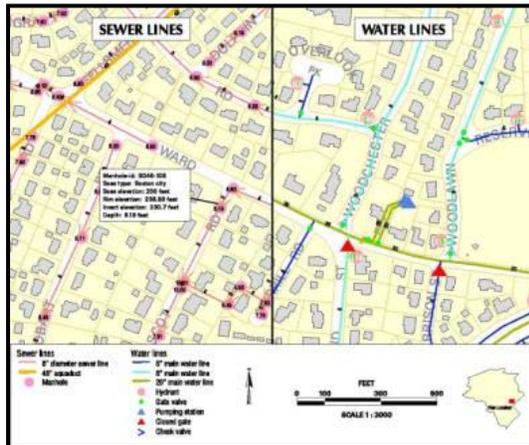


Cape Cod Commission MASSACHUSETTS

Industry Trends & Observations on Regional GIS

January, 2012

Michael Turner
Kathy Miller



Introductions

- **Michael Turner**
 - Executive Vice President
- **Kathy Miller**
 - Client Services

Agenda

- **Review of industry trends**
 - Drivers
 - Technologies
 - Approaches
- **Observations on regional GIS**
 - Based on our practice
- **Demonstration of [MapGeo](#) website**
 - Leverages industry trends
 - Describe regional use case
- **Questions & Answers**

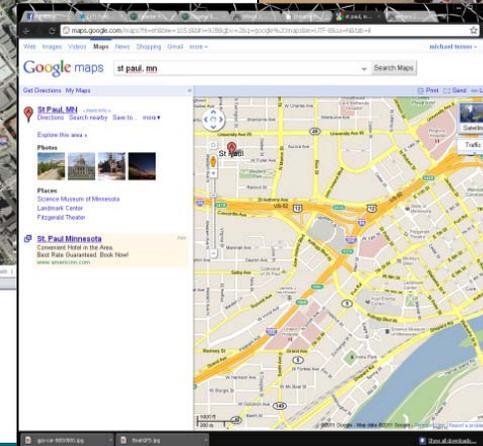
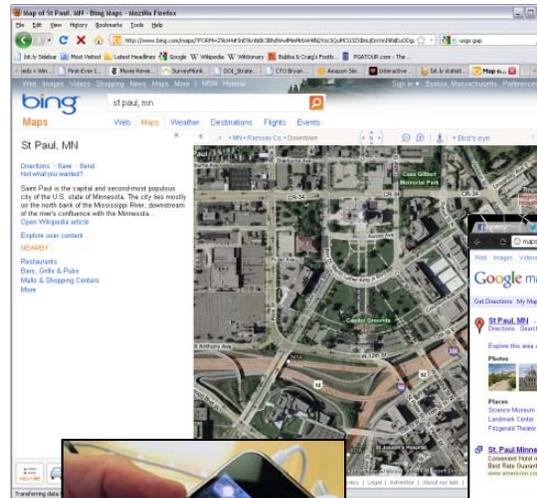
Industry Trends

- GIS has gone mainstream
- Mobile as a driver
- Technologies
 - The further emergence of Open Source
 - HTML5
 - Cloud-based deployment
- Approaches
 - Small-town outsourced GIS

The 21st century geospatial landscape has changed

More people know what GIS is

- Volume of citizens using GPS, mobile mapping and commercial search engine mapping (e.g. Google) has exploded
- Have understanding of government involvement and investment
 - And, expectations for service delivery
- Many existing systems were planned without this in mind



Mobile as a driver

A plethora of new devices and more ubiquitous broadband (3G/4G)

- People want GIS capability on the devices they use most often



Technologies

The further emergence of Open Source for GIS

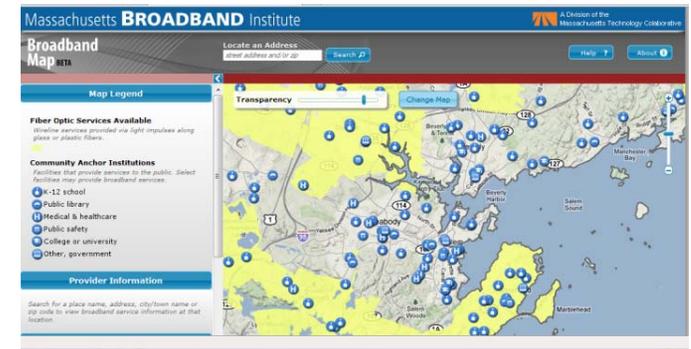
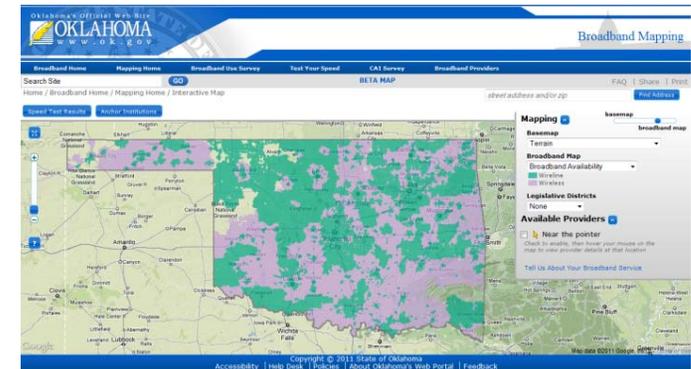
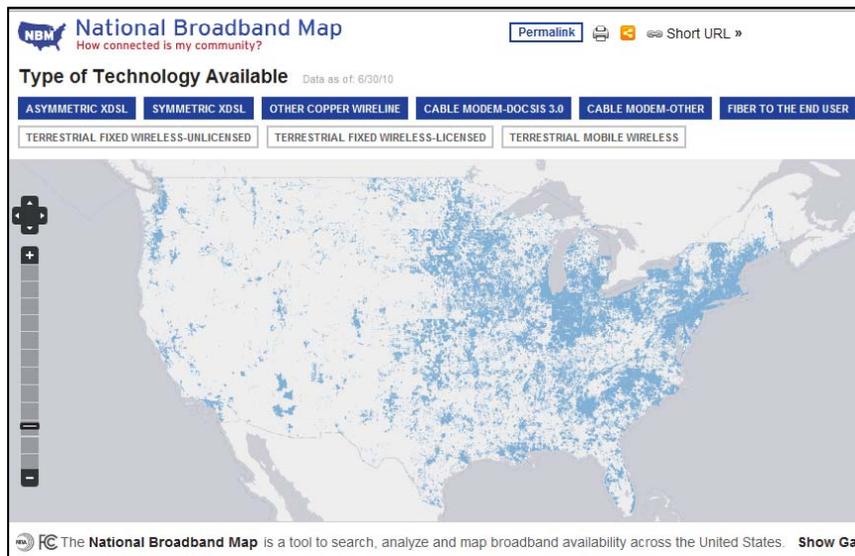
- **Directions podcast from 1/31/11 posed the question**
 - “Are Esri and Open Source Solutions the Only Options?”
- **There is increased maturity of the tools**
- **Clear viability for operational GIS**
 - Particularly for web deployments
- **There is an emerging business ecosystem to support open source GIS**



OSS & We're number 2!!!

Not an accident that we're hearing more about it now

- It's being put to use in high profile, meaningful ways
 - MassGIS as an early adopter in 2001
 - FCC/NTIA National Broadband Map
 - Several state Broadband Maps
 - US DOD wrote favorably on OSS technology



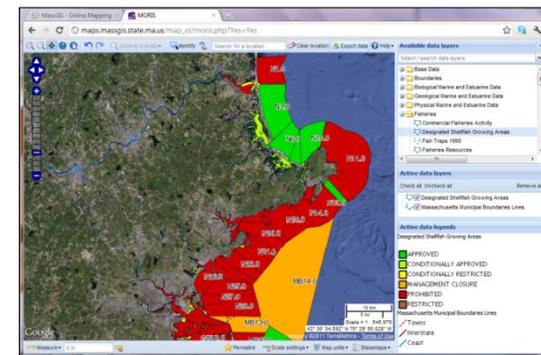
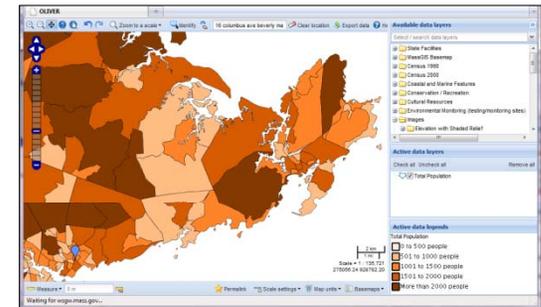
What is MassGIS doing w/ OSS and why?

- Powers OGC compliant web services
 - Including consumable public services consistent with state's overall services oriented architecture
- Consumed by wide variety of public and agency applications
 - Including Oliver & Morris, public facing viewers



- **Why?**

- Adopted OGC API over 10 years ago
- In 2001, ArcIMS was not up to task of affordably publishing 100+ OGC compliant map services
- Have viewed OSS as a supplement, not a replacement for Esri technology



There are now companies that provide support and services for geospatial OSS

- OpenGeo is following the “Red Hat model”



Professional open source **value**

- Unified marketing story
- Integration of diverse components
- Installers and ease-of-use
- Training and documentation
- Contractual levels of support

Slides from Paul Ramsay, used with permission.

- **Insurance:** That if something is broken, some entity will help get it fixed; you can obtain support
- **Assurance:** That there is knowledge and expertise to assist you with deploying and solving problems with these tools

Using Open Source is not radical

Many commercial companies employ open source

Google™

- Linux in its web farms

amazon.com®

- The Xen virtual machine environment


SAFE SOFTWARE

- 85 of 135 third-party libraries are OSS
 - Under 18 different OSS licenses



miles and miles of racks of generic boxes running Linux would not have been possible but for open source, and the fact that Google engineers are active in the communities of open source projects Google

Slides from Paul Ramsay, used with permission.

Open Source is not a panacea

Some challenges to understand & manage

- Key quote at the FOSS4G conference:
(Free and Open Source Software for Geospatial)

“Free is the least important word in FOSS4G”

- **Free does not mean that there are no costs**

- You can/should pay for support
- There are costs in training staff
- Etc.

- **Picking your tools**

- There are lots and it’s a large marketplace
 - Server, desktop, DB, client framework, caching, ETL, etc.



Technologies

What is HTML5?

- W3C standard
 - Not a GIS standard
 - World wide web consortium
- Emerging as the preferred immersive technology
- Puts onus on browser makers to ensure there is compatibility
- Avoids need for 3rd party plug-ins
 - Like Flash & Sliverlight



Technologies

HTML5 vs. other immersive technologies

- Flash and Silverlight are waning
 - In spite of GIS popularity
- Plug-ins are less desirable
 - Especially on **mobile**



Recent announcements on Flash/Silverlight



The header of the ZDNet website features the ZDNet logo with a '20th Anniversary' banner on the left. A search bar is located on the right. The navigation menu includes 'News & Blogs', 'Reviews', 'Downloads', and 'White Papers'. Social media links for Twitter, Facebook, and Email are also present. The footer of the header includes the CNET logo and the text 'A CNET PROFESSIONAL BRAND' and 'On SmartPlanet: Smart Adidas shoes let you mimic your favorite athlete'.



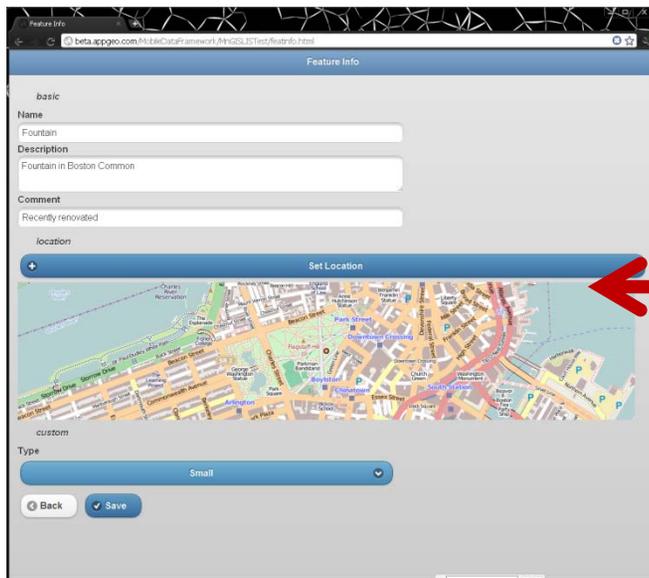
The blog post header for 'All About Microsoft' by Mary-Jo Foley includes a profile picture, the title 'All About Microsoft', and the author's name. It features social sharing buttons for Comments (137), Tweet (531), Like (362), and +1 (64). The article title is 'Will there be a Silverlight 6 (and does it matter)?' by Mary Jo Foley | November 8, 2011, 12:13pm PST. The summary states: 'Microsoft is poised to release to manufacturing Silverlight 5. There's word from some of my contacts that this might be the last major release of Silverlight, but Microsoft isn't confirming or denying.' The article text begins with 'Silverlight 5, the most recent — and possibly last — version of Microsoft's cross-platform browser' and includes a Microsoft Silverlight logo.



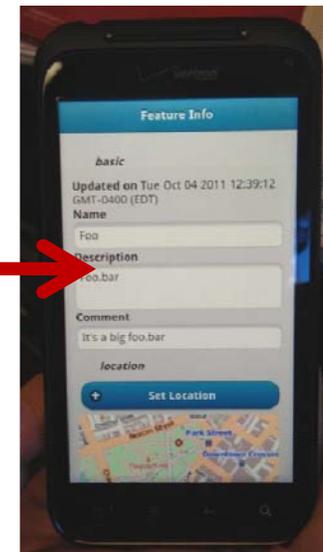
The blog post header for 'Tech Broiler' by Jason Perlow and Scott Raymond includes a profile picture, the title 'Tech Broiler', and the authors' names. It features social sharing buttons for Comments (99), Tweet (1,736), Like (2k), and +1 (75). The article title is 'Exclusive: Adobe ceases development on mobile browser Flash, refocuses efforts on HTML5 (UPDATED)' by Jason Perlow | November 8, 2011, 9:17pm PST. The summary states: 'Adobe has briefed developers on the impending cessation of mobile flash browser plugin development.'

Key benefit

HTML5 allows for adaptive/responsive design



Can run in full
browser mode on a
PC, or on a phone



Cloud-based GIS hosting

You don't need your own data center, rent someone else's

- Large companies with very large data centers rent you space in their “cloud”
 - Both commercial and **private clouds**



- Need to understand different cloud offerings

- **IaaS: Infrastructure** as a Service – Amazon

- Acquire virtual machines to run your apps



- **PaaS: Platform** as a service – Esri ArcGIS.com

- Utilize a platform for sharing data, setting up web services



- **SaaS: Software** as a service – Salesforce.com

- Use a Customer Relationship Management (CRM) system without *buying* software



Cloud based hosting

Things to know

- Need to understand virtual machines
 - Can instantly provision more resources →
- Very different cost model
 - Fixed costs of virtual hardware (\$'s/hour)
 - Data storage cost
 - \$.14 /GB/Mo = \$1,860 /TB/Yr
 - Usage fees for data access
 - \$.01 /10,000 file accesses means 1,750,000 files = \$1.75
- Compared with buying your own hardware and paying “lumpy” purchase costs
 - Spending the time to order, have delivered and install hardware

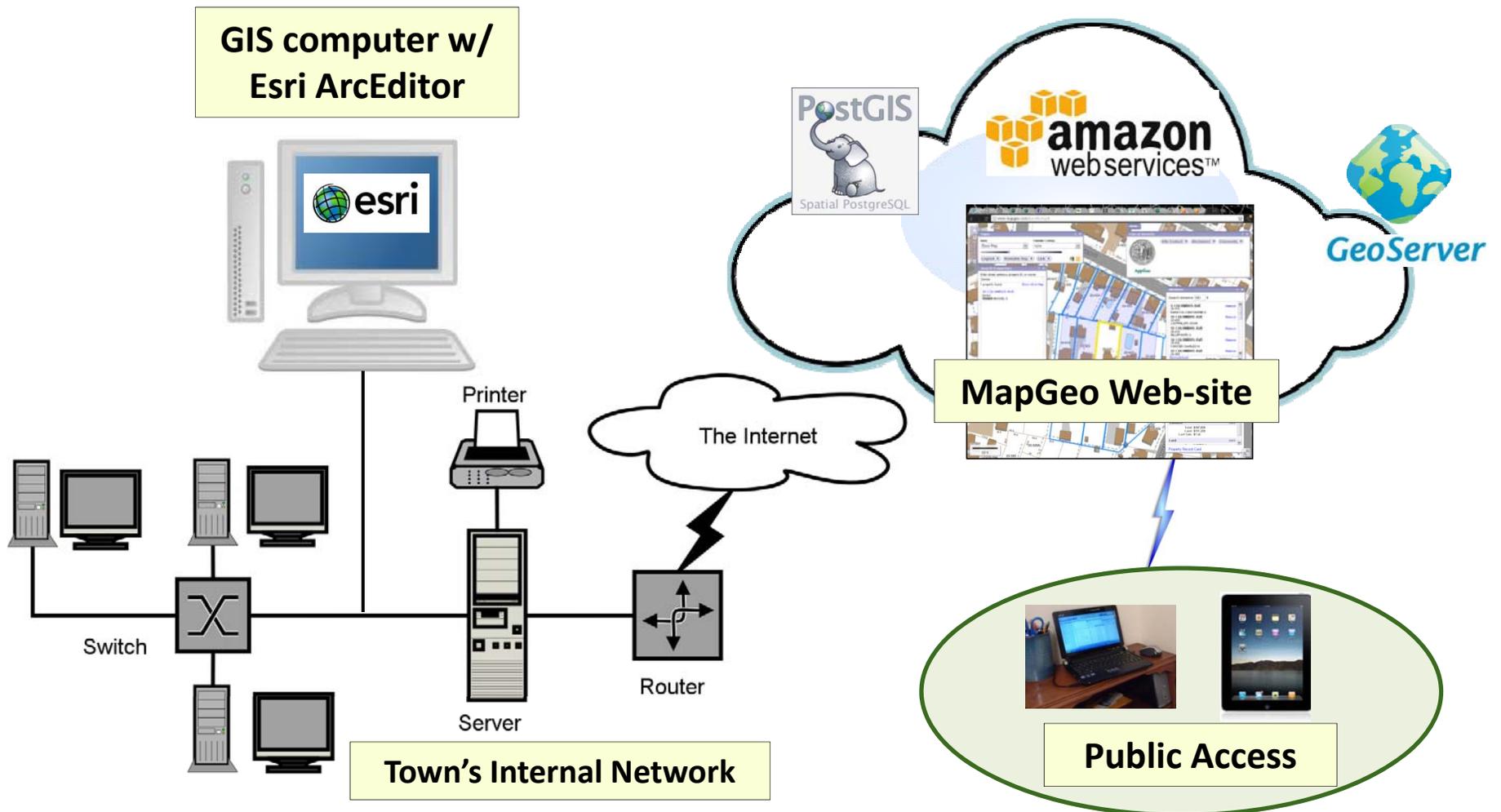


Tools where scaling is just a matter of spinning up instances.

Image from Paul Ramsay, used with permission.

North Reading's Proposed GIS Configuration

New approaches are enabled with higher quality, lower cost hosted solutions



Regional GIS Approaches

Observations from our practice

- **Metropolitan Council, MetroGIS**
 - Minneapolis/St. Paul 9 County Metropolitan Region
 - “Shared regional solutions” prioritization planning
- **Connecticut Capital Region Council of Governments (CRCOG)**
 - 29 Metro Hartford communities
 - Developing a vision and supporting tools for regional GIS
- **Merrimac Valley Planning Commission (MVPC)**
 - 15 communities north of Boston
 - Tools to support hosting of local government sites



MetroGIS



- **One of the oldest and longstanding regional GIS**
- **Formally governed through the 9 member counties**
- **Pioneered the notion of “shared regional solutions”**

Mission (emphasis added):

MetroGIS exists to **enhance the capacities** of its **principal stakeholders** to carry out their responsibilities in the most effective and economical way possible to expand stakeholders’ capacity to address shared geographic information technology needs and maximize investments in existing resources through **widespread collaboration of organizations** that serve the Twin Cities metropolitan area.

Priority Recommendations for Modernization

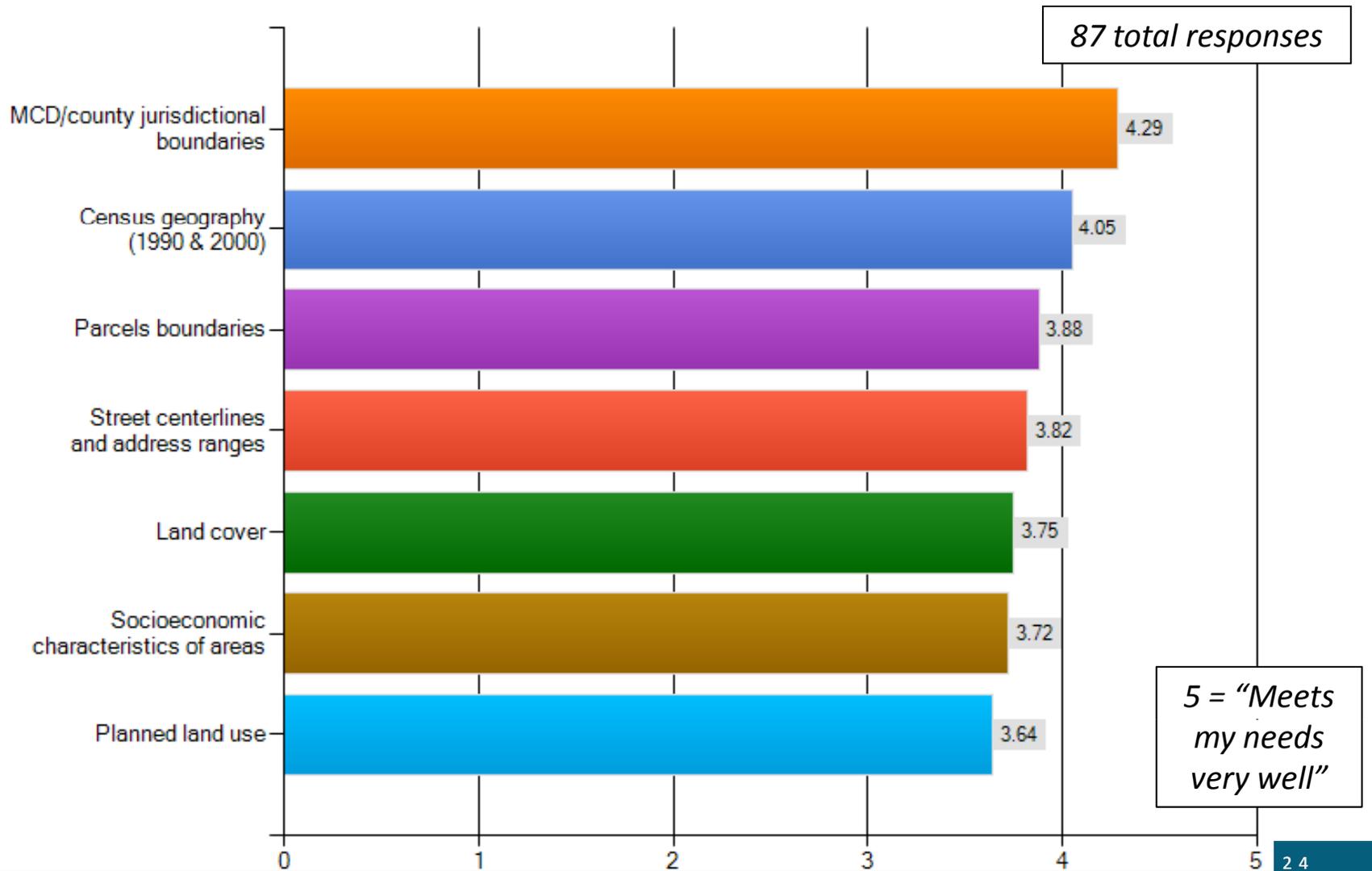


- Builds on general findings originating from the survey and workshop
 - Improve upon regional solutions
 - Address being “old fashioned” and “process bound”
 - Adapt to become more “flexible and nimble”
- **Communication & Collaboration**
 1. Re-launch the web-site
 2. Social media presence
- **Data**
 3. ID and prioritize improvements to regional solutions
 4. Regional tile map service
- **Organizationally**
 5. Streamline MetroGIS processes
 6. Pursue public private partnership

Do the Regional Data Solutions Meet Your Business Needs?

Yes, for the most part

Please rate, on a scale of 1 - 5, how well the following MetroGIS regional datasets meet your business needs.



Do the Regional Data Solutions Meet Your Business Needs?

Specific shortcomings of Centerlines ID'ed by stakeholders

Street Centerlines and Address Ranges

Access

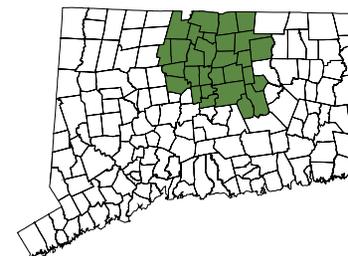
- It does not meet our need if it is unavailable for use by our organization
- address ranges and street names need verification
- Make available at no charge to non-profits and community GIS users
- Did not know it existed

Attributes and Data Quality

- It needs to be fully routable with one way segments digitized in the direction of traffic. Address ranges need to be improved.
- More complete coverage of streets.
- Many uses for Street Centerlines. Positional Accuracy is not accurate, Many private streets not included, etc
- R/W width and nature of interest
- Right of way boundaries are also needed along with street centerlines
- Beyond centerline, there should be information as to the location of the R/W as well as the nature of the R/W interest (fee or easement).

The Vision for CRCOG's GIS

Functional Components



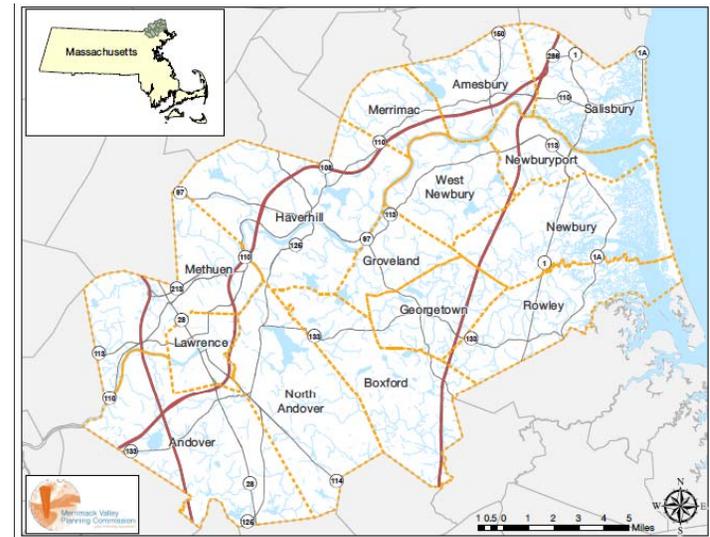
- Region wide **data repository** – all the best data in one place
 - Desktop users (CRCOG staff)
 - Web access (municipalities)
 - Data download (public, consultants, etc)
- Consumable **web services**
 - Map services (parcel, zoning, land use, centerlines, etc)
 - Image services (base mapping, digital orthos, state, regional & local)
 - Capability services (e.g. geocoding, routing)
- **Application** serving and support
 - Public facing viewer - make the data available
 - Regional view – Connecticut has no counties
 - Applications – beyond municipal boundaries
 - Applications – fill gaps for “have nots”
- **Regional standards** – zoning, land use, parcels



MVPC

Providing hosted solutions to member communities

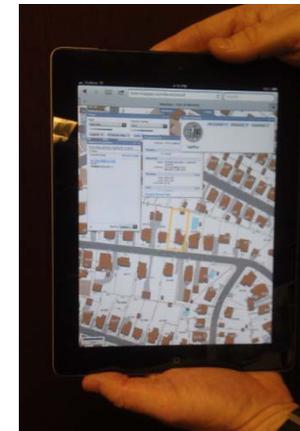
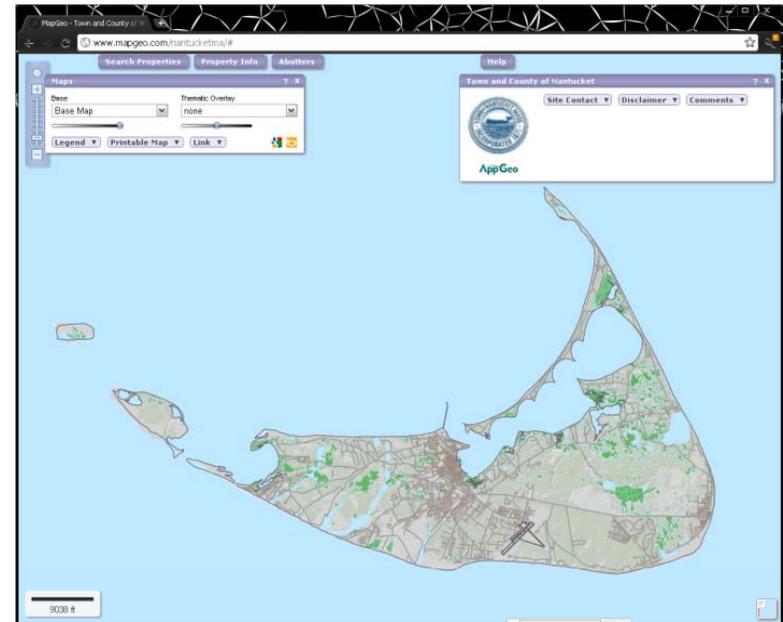
- Has instituted “Regional Service Center” to help member communities
- Provides fee-based services for GIS
 - **4 key service areas:**
 - Geographic Information Systems (GIS)
 - Web-based mapping applications
 - Hosting of town web-sites
 - » Using AppGeo supplied GPV technology
 - Global Positioning System (GPS) data collection
 - Information Technology
- Majority of member communities take advantage of their offerings



MapGeo

AppGeo's entry-level, public facing parcel viewer

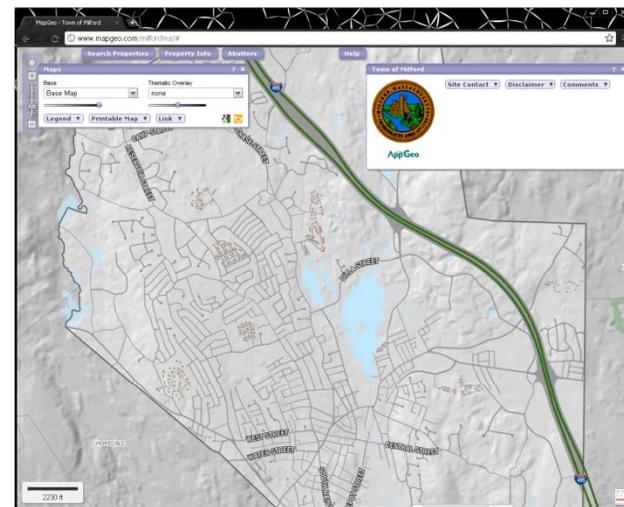
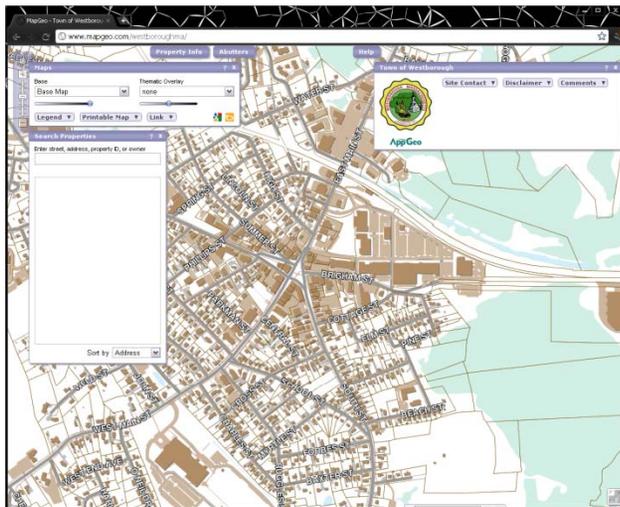
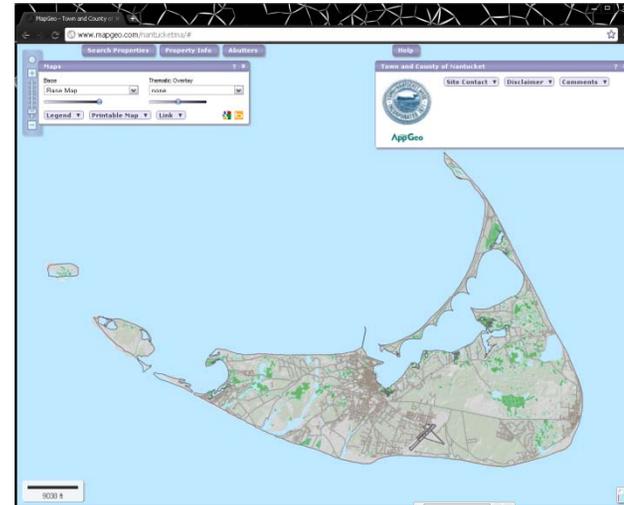
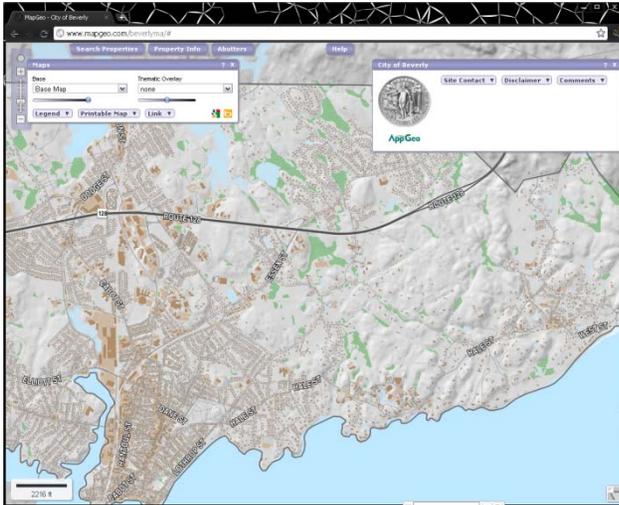
- Cloud hosted
- Open Source leveraged
- Built with HTML5
- Ready for regional
- Ready for mobile
- Subscription
 - Annual hosting fee
 - Free software improvements included
 - Every one gets the same offering



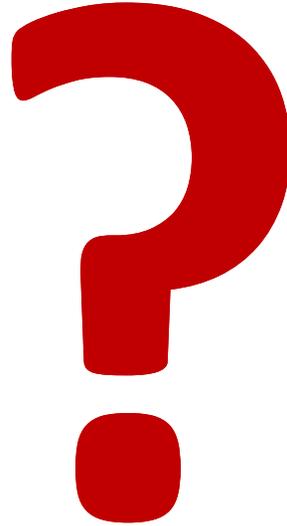
MapGeo Demo

www.MapGeo.com

www.MapGeo.com/BeverlyMA



Your questions



Michael: mgt@AppGeo.com

Kathy: kmiller@AppGeo.com